

PLANNING YOUR COMMISSION

POSH AVERAGES, APRIL 2019

Average Volume per Influencer Less Zeros
PEAK MONTH

Average Volume per Influencer Less Zeros
VALLEY MONTH

Average Number of Zeros per
10 Influencers

YOUR ACTUALS Insert your stats below.

Average Volume per Influencer Less Zeros
PEAK MONTH

Average Volume per Influencer Less Zeros
VALLEY MONTH

Your Average Number of Zeros per 10 Influencers

Your Average Customer Order Size

Your Average Number of Personal Monthly Customers

Zeros in circles too high?
Don't sell the Kit.
Build a team you can collaborate with.

Too few customers?
Review follow up practices
Book more events / parties

CONSISTENCY IS KEY.
Show up for work every day.

HOW TO PLAN YOUR PAYCHECK:

Identify the size of your customer base.
How many customers can you add per month?



Identify the current productivity of your FL & SL.
How many FL/SL need to join your circles each month to achieve your goals?

Are YOUR stats above or below average?
What business adjustments can you make to improve your stats?

Complete below to see what you can earn by December 2019.

YOUR PLAN:	APRIL	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
Personal Volume Target									
# of Customers									
Number of FL (less zeroes)									
Number of NEW FL per Mo.									
Number of SL (less zeroes)									
Number of NEW SL per Mo.									

Finance will update you on our averages at Unconventional Leadership in August. Please plan to attend!

YOUR TARGET PAYCHECK FOR DEC, 2019

TARGET NUMBER OF MONTHLY CUSTOMERS FOR PV

TARGET SIZE OF YOUR FRONTLINE

TARGET SIZE OF YOUR SECONDLINE

TARGET PERSONAL COMMISSION \$

+

TARGET FL & SL COMMISSION \$

=

TOTAL COMMISSION \$