

ONBOARDING PLAN

DAY BY DAY INSTRUCTIONS

- 1-3 Are they logged in to VO? Are they watching Prep-Academy? Do they have propay?
- 4-7 Set initial goals. Start party training (invites for launch party) Coach her as a hostess
- 8-10 Has kit, launch party, best sampling practices. We want 3 parties in 5 weeks!!
- 10-12 Does she understand Quickstart? Start reaching out for proactive recruiting. Does she understand Perks?
- 12-15 Sponsoring and start tracking customers with follow-up